## Target Market Determination



Product Name	Christmas Saver Account (S4)			
lssuer	G&C Mutual Bank Limited, ABN 72 087 650 637, AFSL & Australian Credit Licence 238311			
Effective Date	1 January 2024 Next Review Date	1 July 2025		
Target Market	Description of Target Market			
	Retail customers who:			
	<ul> <li>need an account to keep their savings separate from their everyday transaction account</li> </ul>			
	<ul> <li>need an interest-bearing savings account to help save money throughout the year for the Christmas period</li> </ul>			
	Description of Product, including key attributes			
	This is an at-call savings account with a number of key attributes: • no minimum deposit or balance			
	withdrawal limits			
	<ul><li>variable interest rate</li><li>online banking</li></ul>			
	<ul><li>online banking</li><li>mobile app</li></ul>			
	<ul> <li>telephone banking</li> </ul>			
	<ul> <li>direct credit available from your payroll</li> </ul>			
	<ul> <li>loyalty structured fee regime</li> </ul>			
	<ul> <li>range of unlimited fee free transactions including Osko, BPAY, payWave ar eftpos</li> </ul>			
	Additional features, fees, charges, or conditions other than those displayed in this document may be available or applicable. This document must be read together with the G&C Mutual Bank Account and Access Facilities Terms and Conditions, Summary of Account and Access Facilities, Fees and Charges Schedule and Interest Rate Schedule.			
	Needs, Objectives and Financial Situation			
	This product has been designed for those wanting a separate savings account, where they intend to make regular deposits to assist with saving money throughout the year for the Christmas period. The crosses indicate where the product is not suitable for retail customers.			
	Want to continue to add money and grow their savings balance for gift giving or end of year festivities			
	May need access to their savings from time to time with no restrictions $\checkmark$			
	Ability to transfer money through digital channels, phone or online banking and mobile app✓Ability to earn a rate of return on at-call savings✓Need to draw on funds for everyday transactions×			
	Are business customers *		×	
	Minimum eligibility and account criteria not met		×	

Distribution Conditions	This product is designed to be distributed by G&C Mutual Bank through the following channels:		
	<ul> <li>online through our website</li> </ul>		
	<ul> <li>online through relevant third-party comparison sites</li> </ul>		
	<ul> <li>targeted advertising</li> </ul>		
	<ul> <li>by phone or email through our Contact Centre</li> </ul>		
	<ul> <li>in person through our Service Centres</li> </ul>		
	This product can only be issued to those who are eligible and meet the minimum account criteria. All applicants must be:		
	<ul> <li>aged 12 years or older, or if aged under 12, the account signatory must be an adult relative;</li> </ul>		
	<ul> <li>a permanent resident of Australia; and</li> </ul>		
	<ul> <li>able to meet our identity verification requirements</li> </ul>		
	Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria.		
Reviewing this Target Market	We will review this Target Market Determination in accordance with the below		
Determination	Initial Review	Within 12 months of the effective date	
	Periodic Review	Within 18 months of the effective date	
	Review Triggers or Events	Any event or circumstances arising that would suggest this TMD is no longer appropriate will prompt a review of this TMD. This may include (but is not limited to):	
		<ul> <li>A material change to the product or its terms and conditions;</li> </ul>	
		<ul> <li>A change in our acceptance criteria that impacts on the suitability of the product for the target market;</li> </ul>	
		<ul> <li>Negative trends across sales and product usage data;</li> </ul>	
		<ul> <li>Distribution conditions are no longer appropriate;</li> </ul>	
		<ul> <li>External events such as adverse media coverage or regulatory attention; and</li> </ul>	
		<ul> <li>Significant numbers of complaints received from customers in relation to the use of the product.</li> </ul>	
Reporting	We will collect and record details of:		
	<ul> <li>Product related complaints received each month from customers or distributors.</li> </ul>		
	<ul> <li>Any significant dealing which is not consistent with this TMD. Reporting must be within 10 business days of becoming aware of any such dealing.</li> </ul>		